American Manufacturing

NEW Education Partnership Program
- Apprentice Tool Discounts
- M2O Kit Program
- Lab Tool Endowments
- Hand Tool Displays
- Apprentice Benefits

Graybar SPA
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You can find your local Klein Rep’s contact info in LMS
American Manufacturing for over 160 years

Across the U.S. our forges blaze, our assembly lines run true, and our people continue to put six generations worth of expertise into every tool we create.

While Klein has grown with the global economy, we have never lost our commitment to the American Tradesmen who have trusted our tools for over a century and a half.
Klein Tools operates the following plants in the U.S.:

- **Lincolnshire, IL • USA**
  Corporate Headquarters

- **Mansfield, TX • USA**
  Manufactures pliers, cable cutters and wire strippers

- **Mansfield, TX • USA**
  Manufactures screwdrivers, nut drivers and fishtapes

- **Elk Grove Village, IL • USA**
  Manufactures tool forgings of high quality, proprietary tool steel

- **Fort Smith, AR • USA**
  Manufactures leather and canvas goods

- **Cedar Rapids, IA • USA**
  Worldwide Distribution Center

- **Bolivar, NY • USA**
  Manufactures high quality scissors and other cutlery products
Partnership Mission

• Invest in the training and education of tomorrow's Journeymen

• Facilitate hands-on student experience with high quality professional grade hand tools

• Grow North American manufacturing and keep good jobs here
Education Partnership Program
Investing in the training and education of tomorrow’s tradesman

Educational Program Discount
Receive our best price for student tool purchases through any authorized Klein Tools Distributor.

Made to Order Kit Program
M2O kits will get your students the best pricing on Klein Tools. You select the SKU’s to create a custom tool kit specific to your program. These kits can be purchased through any authorized Klein Tools Distributor.

Earn Back Program
The more you buy, the more tools you get for free! For every M2O kit purchased through your program you’ll accumulate credit to use toward a future purchase of Klein Tools.

Note: Credit cannot be used on M2O kits.

Tool Endowments for Lab Stations
Here old, damaged or mismatched tools at your lab stations? Klein Tools will help you convert your lab tools with the highest quality professional grade hand tools in the industry.

Tool Displays
Let Klein Tools help give your program a professional appearance by creating custom tool displays for the classroom and/or lab. With a variety of customization options, we will work with you to create a great display.

Guest Teaching
Take a break from the classroom and invite your local Klein Tools representative to teach a class for a day.
- General overview of basic hand tools used in the trade.
- Hand Tool Safety and best practices for proper care and use of hand tools.
- What’s New – Hands on demonstration of the latest and greatest in innovation from Klein Tools.

Student Gifts
Invite your local Klein Tools representative in for guest teaching, and this year students in attendance will receive a free Klein tool.

Note: The tool offered is at the discretion of Klein Tools and based upon the support of Klein Tools within the program.

Outstanding Graduate Award
This program recognizes outstanding students within each relevant training category at a participating school. Klein Tools marks this individual’s achievement with a custom etched side-cutting pliers and commemorative wooden display case, along with a personalized certificate of recognition.

Additional Resource
Klein’s Proper Use and Care of Hand Tools book (SKU 780310), published collaboratively by the Hand Tools Institute, is an excellent supporting tool for instructors who are teaching basic hand tool familiarity, safety, and best practices. These books are available in reasonable quantities at no charge to incorporate into your curriculum.
Set up a Klein Tools student discount program through a Local Distributor of your choice.

- Additional discounts available to students who purchase tools through the designated distributor
- Select from in-stock items
- Build relationships and familiarize your students with their local distributor
Made to Order “M2O” Kits

• M2O kits offer our best pricing on Klein Tools.

• You select the SKU's to create a custom tool kit specific to your program.

• These kits can be purchased through any authorized Klein Tools Distributor and shipped directly from the factory to your facility.
Earn Back Program

The more you buy, the more you get free! For every M2O kit purchased through your program you’ll accumulate 20% credit back to use on Klein Tools.

You select the Klein Tools you want and use them in any way to support your program.

Note: School is responsible to report and redeem credit through your local Klein rep within the same calendar year it's earned. Credit is calculated from distributor invoice and based off Klein Tools List Pricing. Credit cannot be used on kits and must be calculated off individual items only.
50:50 Lab Donation Program – Klein Tools will match the purchase of specific lab tools and testers in a 50:50 ratio at schools where Klein Tools are being used by apprentices and stay at the school as school property.

- Half of tools needed to be purchased at regular cost through distributor
- Klein Tools will donate the exact BOM at no charge
Tool Displays

- Hallway Shadowbox Display
- Premade or M2O Classroom Display
- Create Custom Displays
- Banners and Posters
Guest Teaching

Take a break from the classroom and invite your local Klein Tools rep into the classroom.
Student Gifts

Offer your students Loyalty Rewards points through our Klein Tradesman Club that they can redeem immediately for free tools!

Enter email, complete sign up and earn 100 points to redeem immediately on select items or save, earn more and redeem for larger items later.
Outstanding Graduate Award

This program recognizes one outstanding graduate annually in each relevant training category at a participating school.

Award Includes

- Custom J213-9NE Linesman Pliers etched with “Outstanding Graduate”
- Commemorative Wooden Display Case
- CL700 Meter included
- Personalized certificate of recognition
Graybar SPA

- Special apprentice pricing now available through your local Graybar
- Set up custom website for apprentices to purchase required hand tools online

Contact John Ryan with Graybar for more details
Thank You!