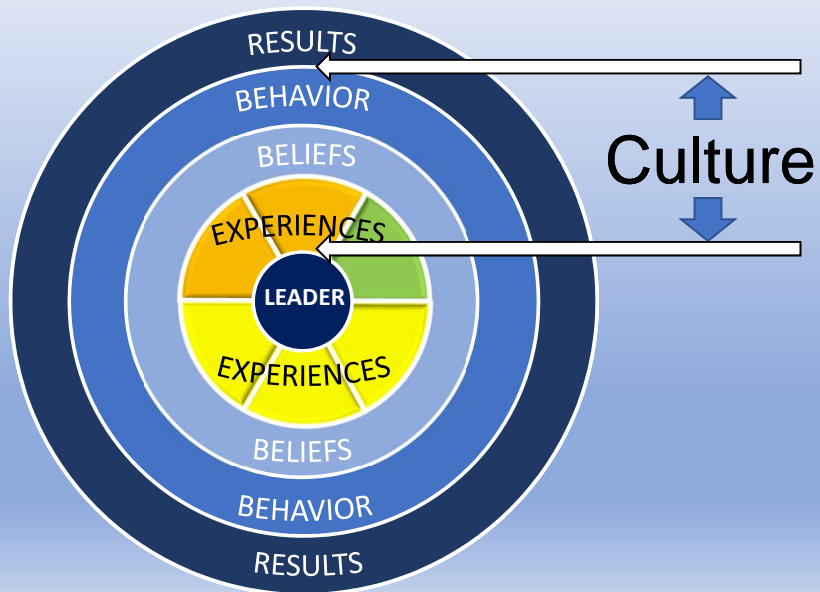


# Making Your Team The Best It Can Be

Presented by:  
Frank Brinkley



## *The Dynamics of Organizational and Team Performance*



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### *Two Fundamental Truths of Every Organization or Team*

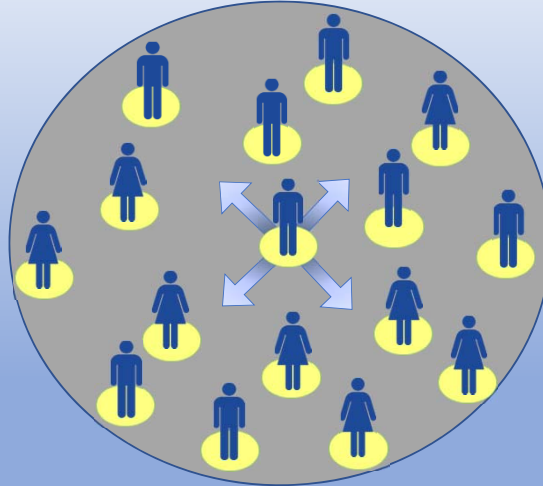
#### **Fundamental Truth # 1**

*Organizational and Team transformation begins with personal transformation.*

#### **Fundamental Truth # 2**

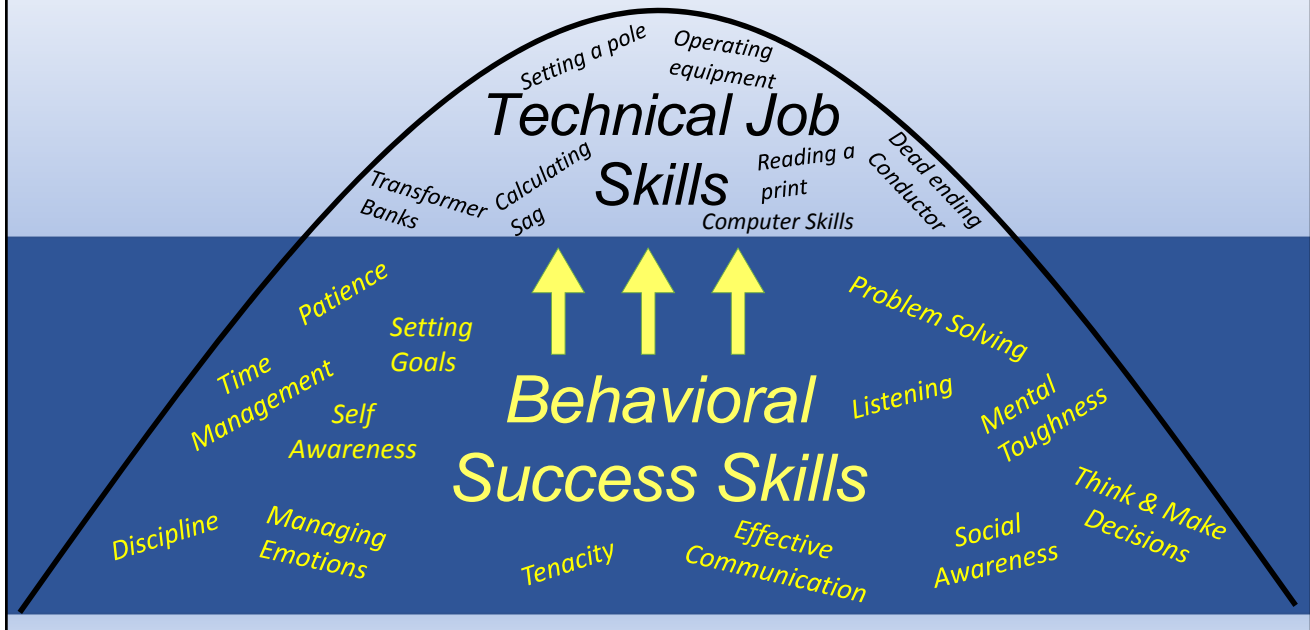
*Technical Job Skills will rise only to the level of the individual's Behavioral Success Skills*

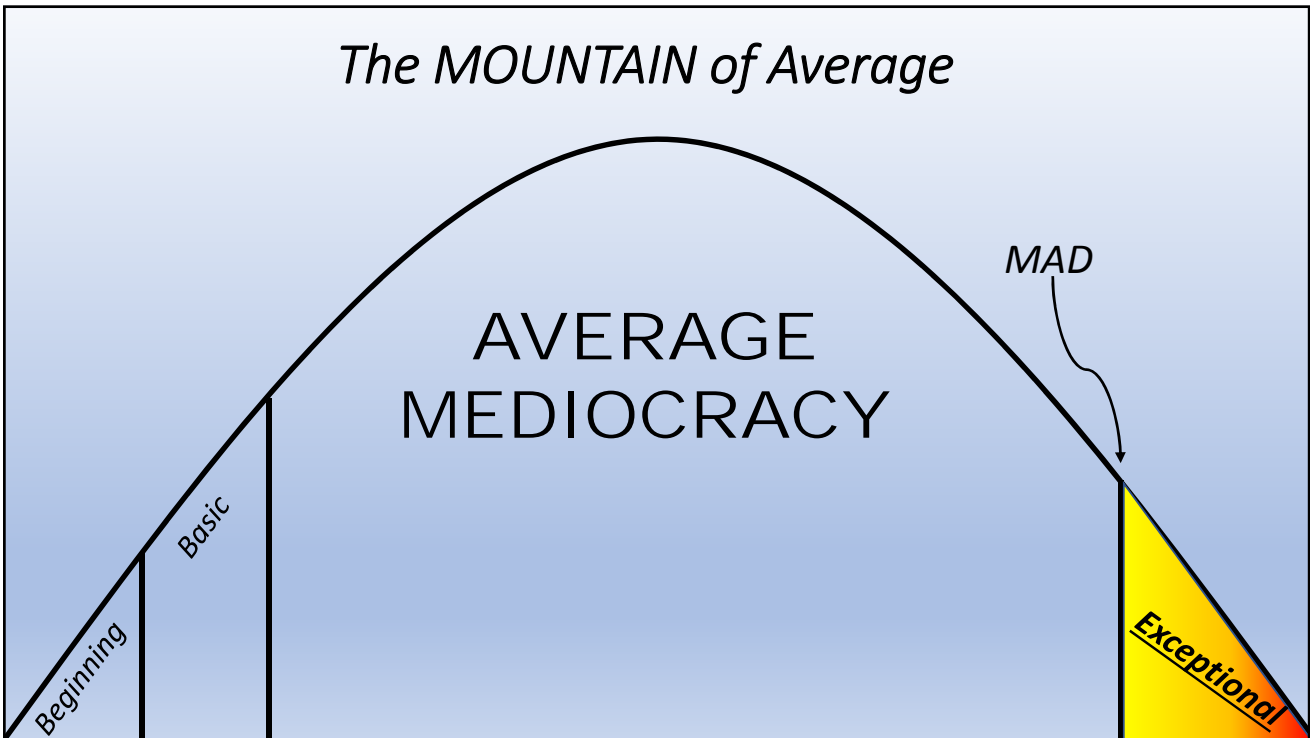
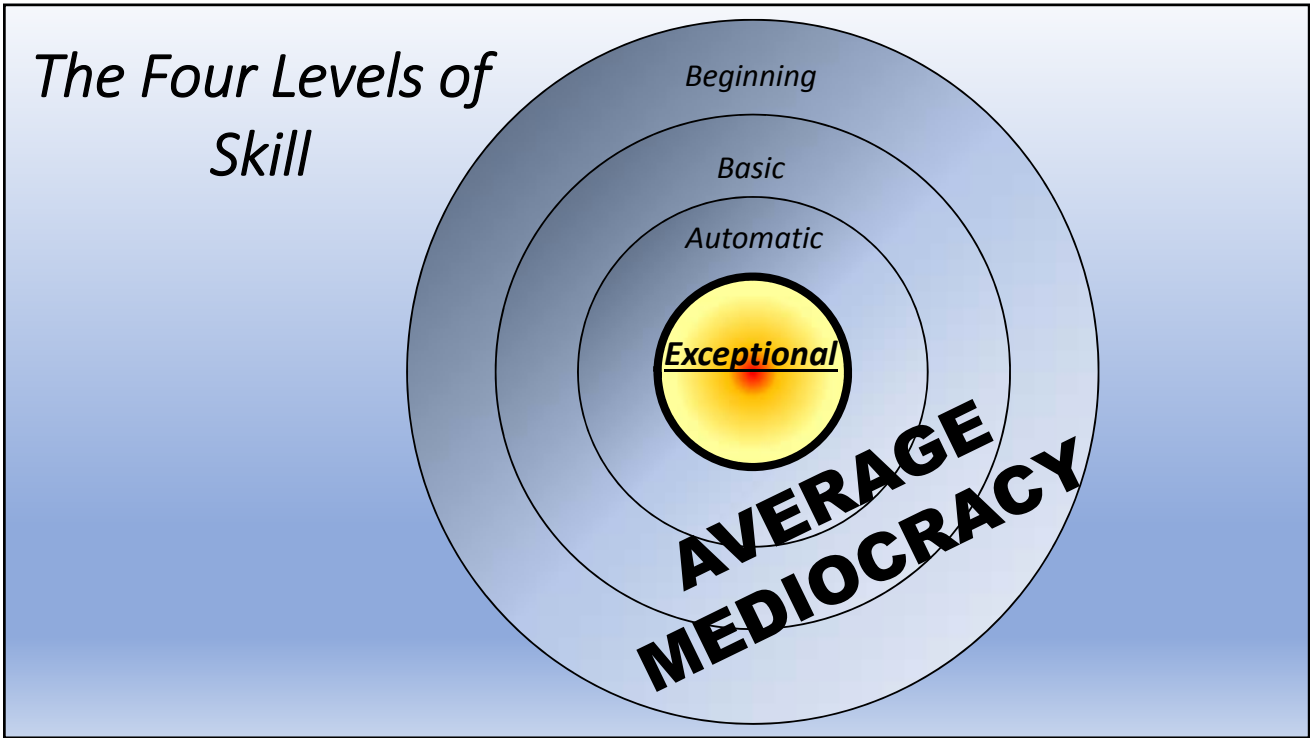
## Organizational & Team Transformation



*Begins with Personal Transformation*

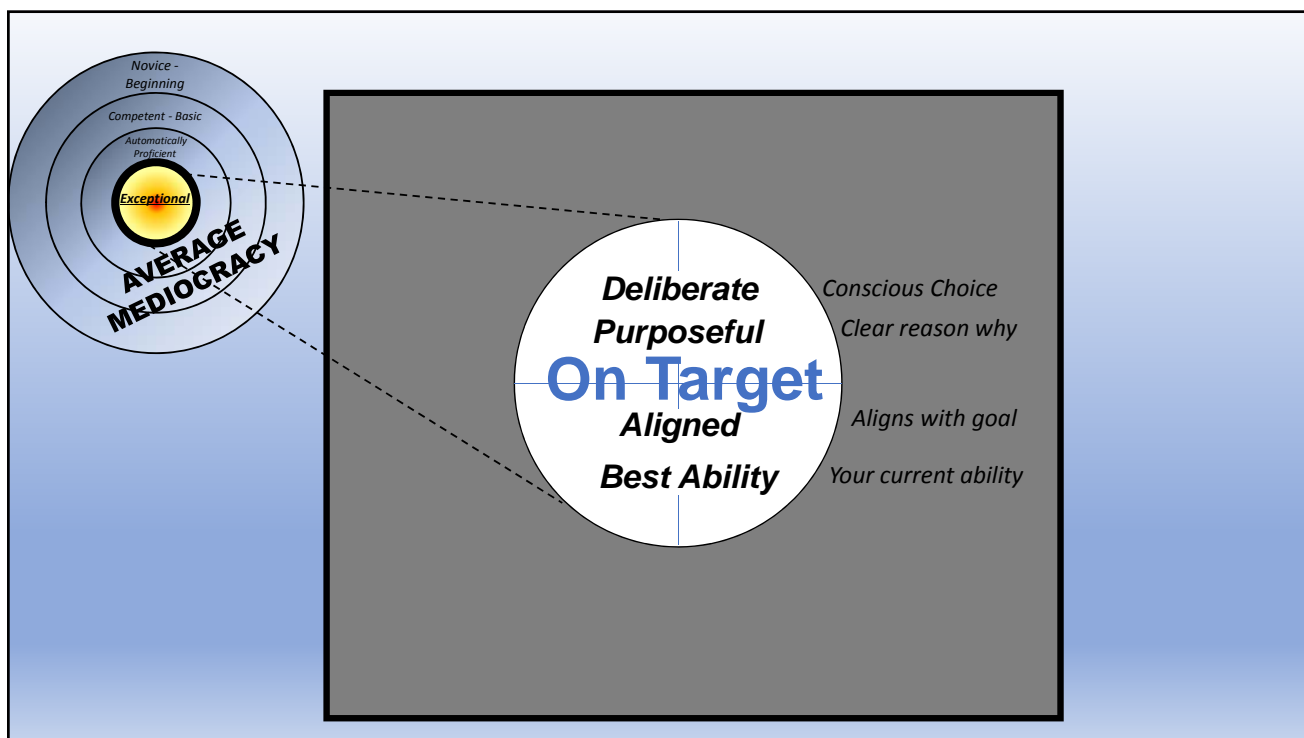
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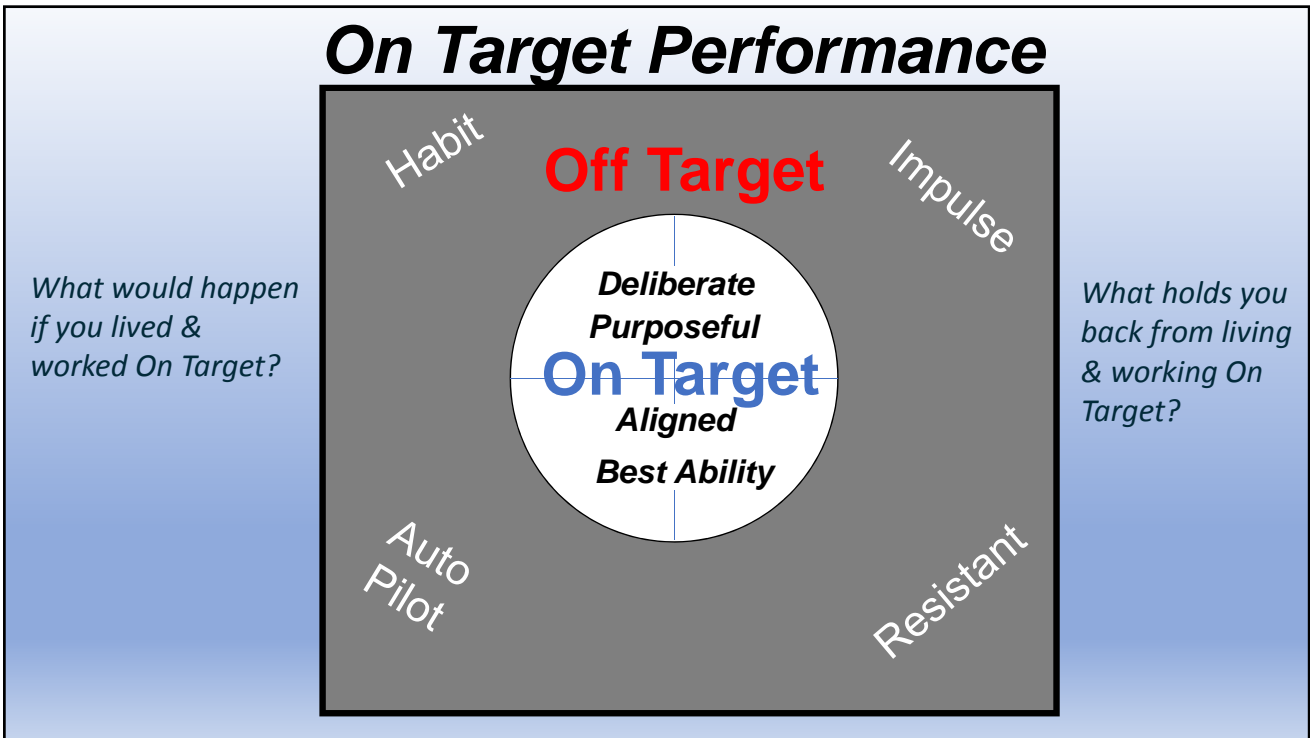
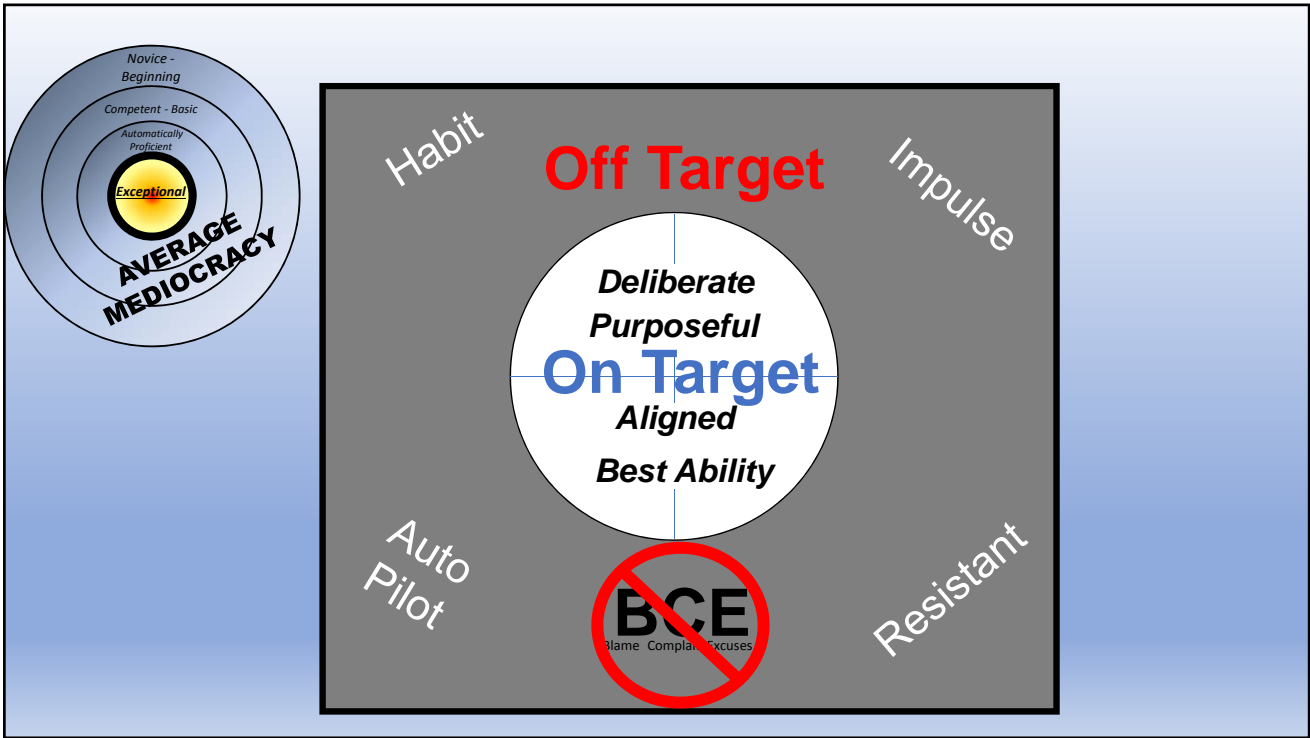


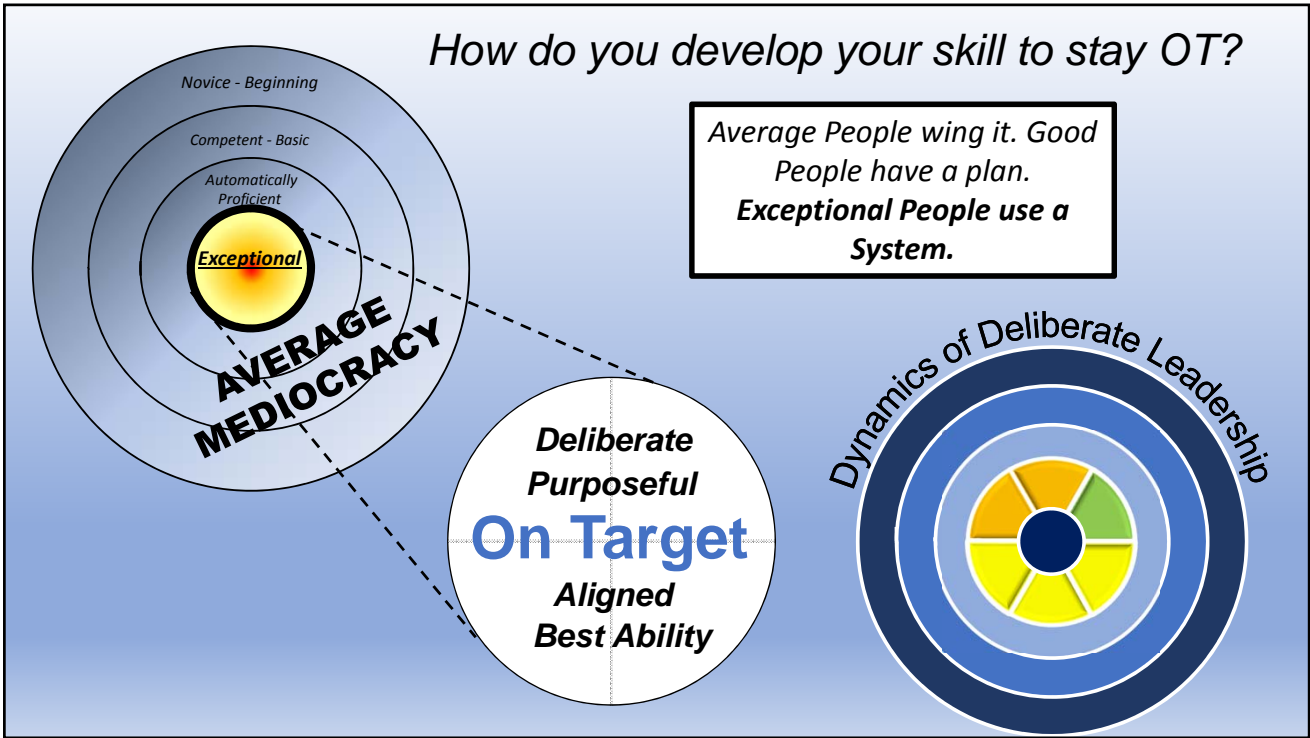


## *Do You Settle for Average?*

It is rare to find a person who wakes up in the morning with a conscious attitude of,  
“Today I am fully committed to being average!”







**MAXIMUM *R* PERFORMANCE**

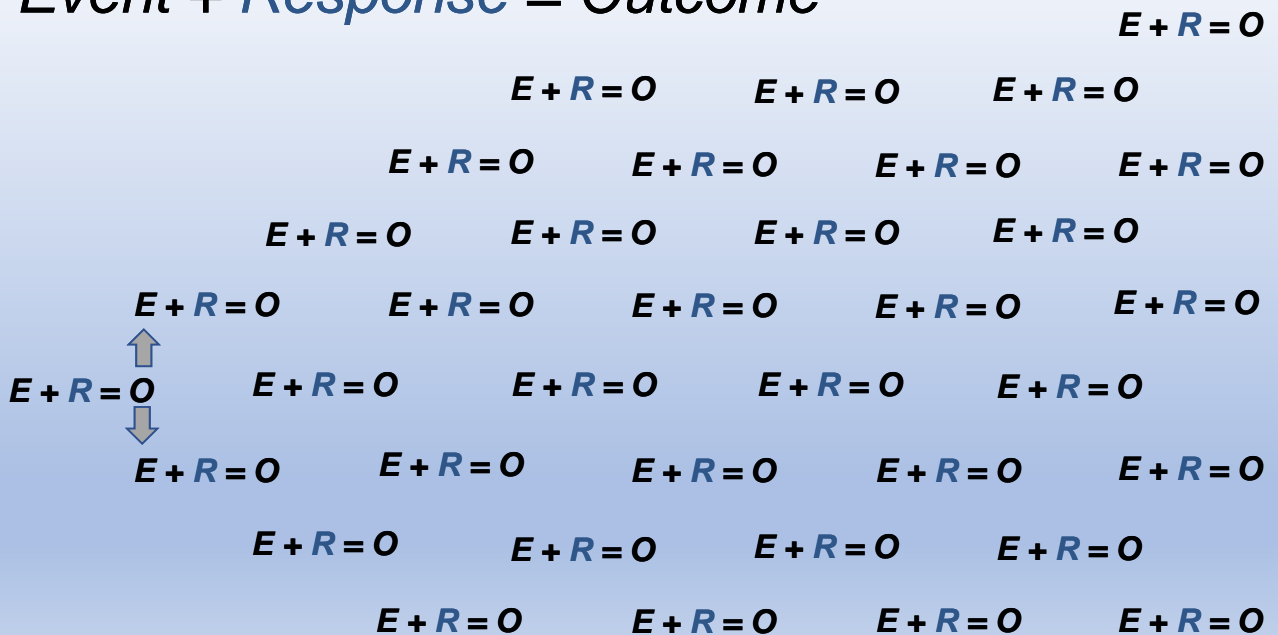
*Maximize the one thing you control*

***E* + = 0**

# $E + R = O$

*Event + Response = Outcome*

*Event + Response = Outcome*

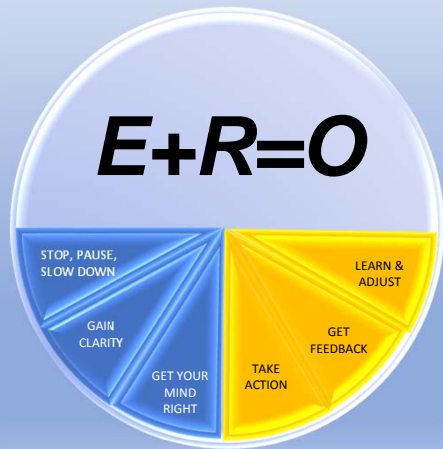


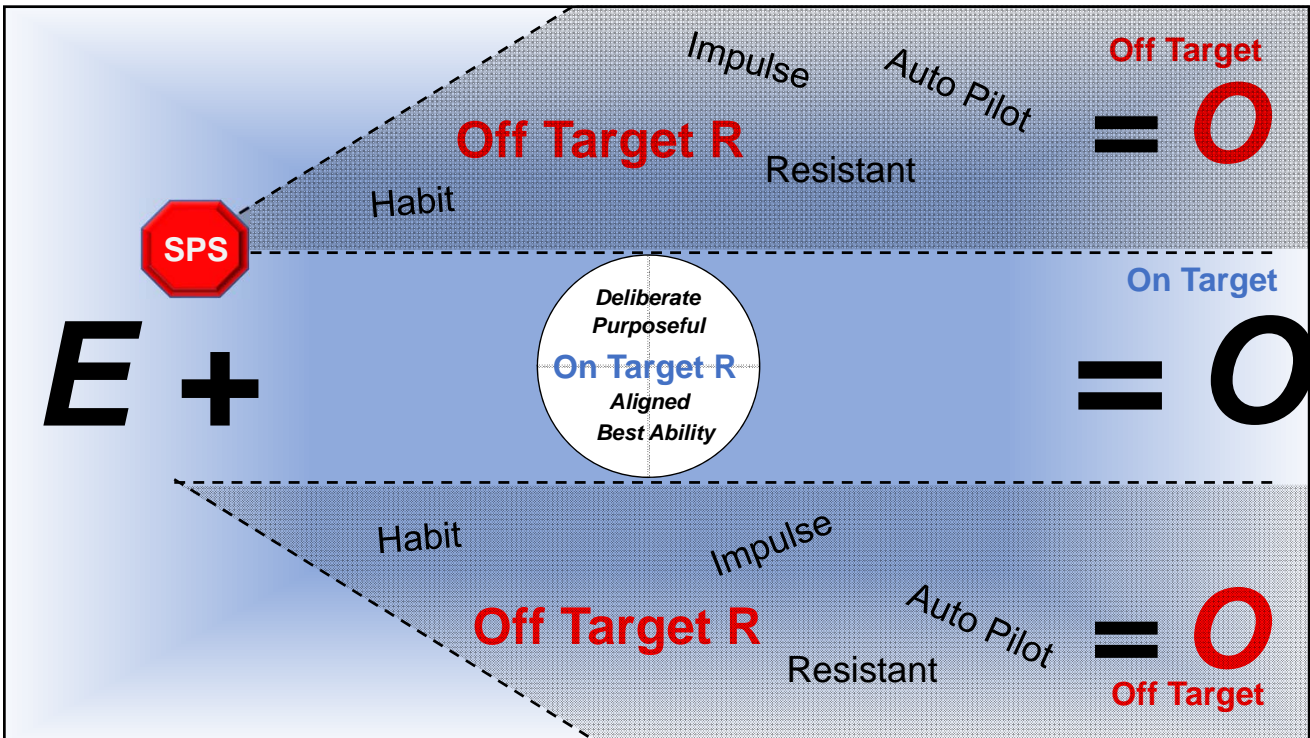
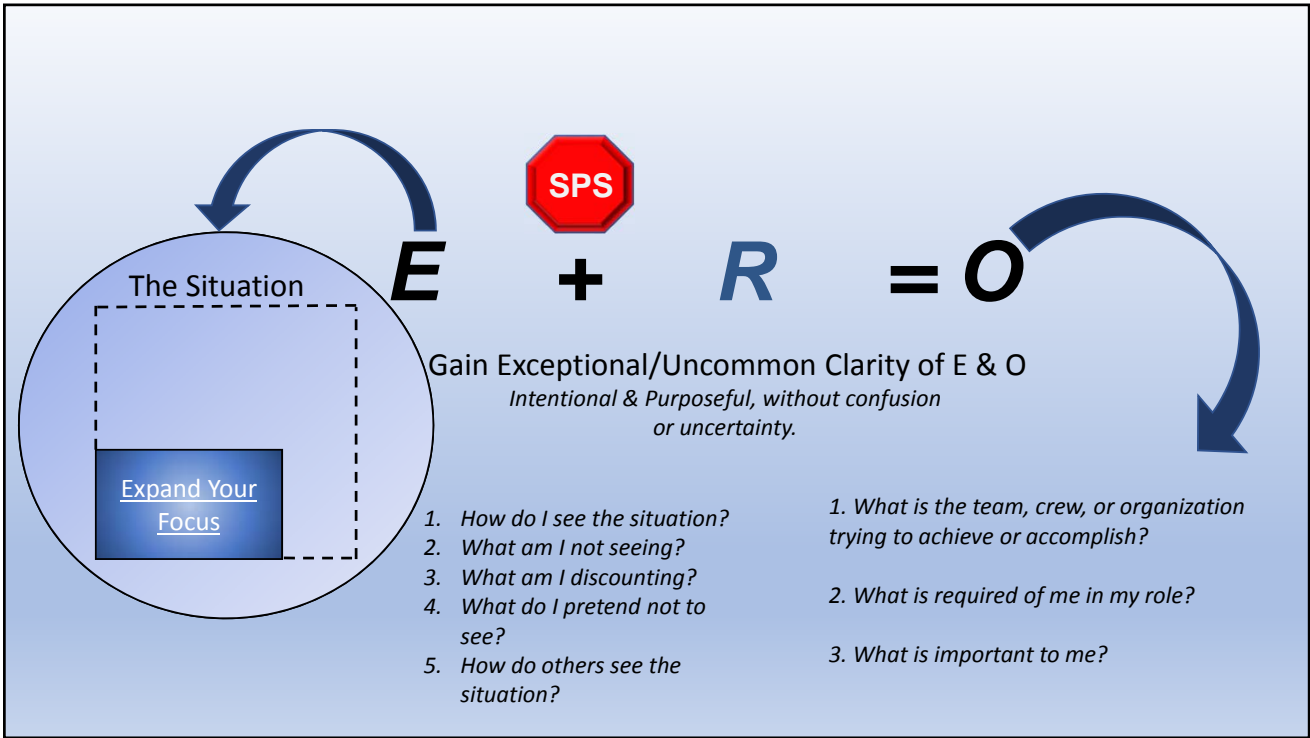


*“Greatness is not a function of circumstance. Greatness, it turns out, is largely a matter of conscious choice.”*

*Jim Collins – Good to Great*

*Disciplines of*  
**MAXIMUM R PERFORMANCE**





<p><i>Describe the situation. Expand your focus frame.</i></p>	<p style="text-align: center;"><b>Off Target Responses</b></p> <p style="text-align: center;"><i>What attitudes and behaviors do not produce the desired outcome?</i></p>	<p><i>Clearly describe the outcome you are seeking to achieve.</i></p>
	<p style="text-align: center;"><b>On Target Responses</b></p> <p style="text-align: center;"><i>What attitudes and behaviors are likely to produce the desired outcome?</i></p>	
	<p style="text-align: center;"><i>What attitudes and behaviors do not produce the desired outcome?</i></p> <p style="text-align: center;"><b>Off Target Responses</b></p>	

