



Nothing but HEAVY DUTY.™

## Milwaukee's Commitment to Drive Innovation to the Power Utility Industry

# NTI

*World Class*  
TRAINING



## GROWTH THROUGH INNOVATION

### Trade-Focused Solutions

- Strong partnerships that focus on trade-specific education and training
- User-inspired product design and development
- Disruptive solutions that improve safety and productivity

### Proudly Manufactured in the United States and around the Globe

- Global research, design, and development in the heart of Wisconsin
- Manufacturing products in the U.S. since 1924
- Global manufacturing since 2004

### Fastest Growing Brand in the Industry

- Rapid and continuous trade-specific innovation
- Issued more than 1,000 patents since 2007
- Expanded global headquarters in Wis., from 190K sq ft to 504K sq ft
- Tripled U.S. workforce in the last 8 years to nearly 3,500 employees nationwide
- In process of creating more than 800 new U.S. positions in the next 5 years

**Milwaukee**  
Nothing but **HEAVY DUTY**

**OVER \$60MM+  
IN INVESTED INTO THE POWER UTILITY TRADE  
SINCE 2015**

**FORCELOGIC**  
The Smartest Way To Work

**Power & Utility**

**LINEMANS**

**OVER \$190MM+  
IN CAPITAL INVESTMENTS IN NORTH AMERICA  
OVER THE LAST 10 YEARS**

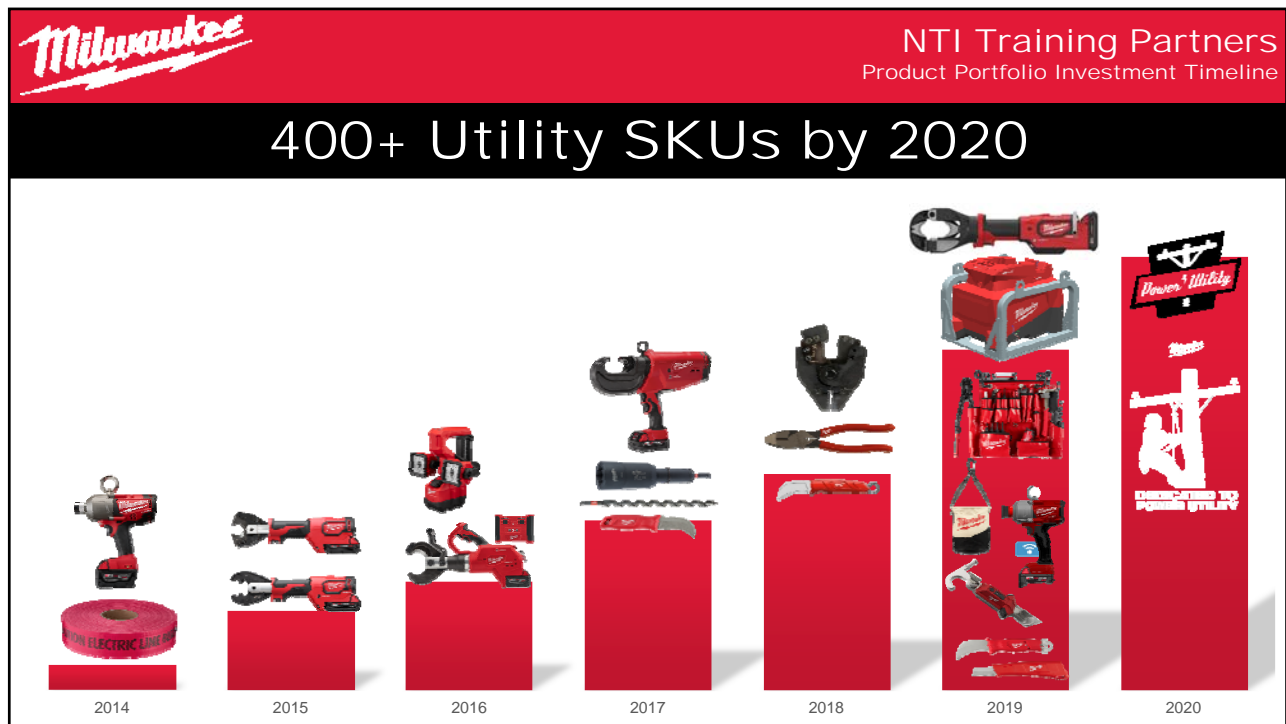
**Milwaukee**

**NTI Training Partners**  
Brand Fragmentation

The Way It Use To Be

Drilling & Fastening Products	High Force Products	High Demand Products	Accessories	Hand Tools & Storage

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**Milwaukee**  
Nothing but **HEAVY DUTY**®

## Partnership Opportunities

Logos displayed include: Southwestern Line Constructors, J.A.T.C., MSLCAT, Missouri Valley JATC, NW Line JATC, NEAT, SELCAT, NECA/IBEW, and albat.

**Milwaukee**

## NTI Training Partners

Power Utility Team Map

Jeremy Apodaca - P/U RM West 262.396.0740				Steve Sarnocinski - P/U RM Southeast 262.957.0364			Nick Discolo - P/U RM Northeast 571.733.6576		
Southwest Armando Garcia PU - Sr. KAM 619.616.713	Northwest Alex Klock PU - KAM 612.259.3749	Mountain West Trevor Lewis PU - KAM 619.717.1942	Great Plains Vince Kocour PU - Sr. KAM 913.568.5975	South Justin Kohrs PU - KAM 262.599.1145	Southeast Brent Alfonso PU - Sr. KAM 262.957.0322	Mid-Atlantic S. Kyle Zagowitz PU - KAM 202.430.3829	Ohio Valley Kyle Adams PU - KAM 317.402.4552	Mid-Atlantic Dan Shirey PU - Sr. KAM	New England Russ Carlson PU - KAM 864.934.3361

Legend:

- RM (orange square)
- NAM (purple pentagon)
- KAM (green triangle)
- MM (red circle)

Michael Dumoit  
National Account Manager - PU  
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## NTI Training Partners

Industry Support / Training

**Dedicated Team To:**

- Train classes on the basics of power tools
- Show the innovations made for the industry
- Provide safety training
  - OSHA/Silica Dust
  - Ergonomics








## NTI Training Partners

Classroom Tool Endowments



**PROUDLY SUPPORTS**










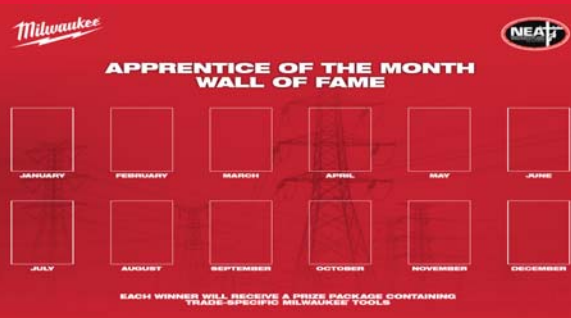
**Endowments Provide:**


- Training on most up to date products apprentices will encounter on a jobsite
- Same products that most contractor companies are using
- Product alignment across all locations
- Refresh and ongoing product support from Milwaukee Tool




## NTI Training Partners


### Apprentice of the Month Program





**SPONSORED BY**








Training Center:


- January
  - Apprentice Name:
  - City/State:
  - Cell:
  - Email:
  - Company:
  - Why were they chosen? 3-5 Sentences
- February
  - Apprentice Name:
  - City/State:
  - Cell:
  - Email:
  - Company:
  - Why were they chosen? 3-5 Sentences

**AOM Program Provides:**

- Recognition to apprentices who have gone above and beyond
- A month long "spotlight" on apprentice to rewards their efforts
- Friendly competition for apprentices to strive to become AOM
- Milwaukee product donations that reduce cost for apprentice












## NTI Training Partners


### Welcome Gifts



# PROUDLY SUPPORTS





**Welcome Gift Provides:**

- Milwaukee Product given to all incoming apprentices
- Provide the most commonly used hand tool
- Reduces cost for apprentice required hand tool list

Milwaukee

NTI Training Partners

The Grid



## Coming Soon








## NTI Training Partners

Required Tool / Safety









**Think Milwaukee:**

- Milwaukee Tool provides Hand Tool innovation
- One Brand for all Hand Tool starter kit
- Training Partner
- Purchase through Distribution who supports your Training Center
- Investment in the Trade and Training Center
- More Hand Tools too come!







## NTI Training Partners



Training Center Hand Tool Program

### Custom Training Partner Hand Tool Program

➤ Work with AJATC for Milwaukee to become preferred brand of choice for hand tools

➤ Custom programs that fits each AJATC

➤ Digital and printed flyers

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## NTI Training Partners

National Cable Splicing Certification Board



- Voting Board Member
- New Testing Site at Milwaukee Tool Headquarters
- Product Donations for Select Testing Sites



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# Thank You !